

Review Questions for Examination  
G53.2283

Psychological Factors in International Relations

1. What is the difference between pure psychology and applied psychology? How is this distinction carried into the study of the role of pure psychology and applied psychology in international affairs?
2. Describe a set (profile) of values that might serve to guide a scientific planning board while planning the United States foreign policy operations.
3. Define stereotypes; displacement; projection; and aggression. Can any of these be eliminated from personality dynamics? Can any be eliminated from international politics.
4. What fairly continuous attitudes among, say, 30% or more of the population can be used as the basis for a propaganda campaign to reduce insistence among the public upon full sovereignty in world affairs.
5. In what <sup>diplomatic</sup> settings and under what directives might the following types be functional and dysfunctional?
  - a. Destructive characters
  - b. Rigid - compulsive characters
  - c. Oral optimists (Would you believe "extraverted cordial types"?)
  - d. Authoritarian
  - e. Consensus-seekers
6. What psychological moves to extend foreign aid commitments in the domestic field are likely to have negative psychological effects upon the nation for whom the aid is intended?
7. ~~Describe the psychology of "isolation" of armament among large and small powers. to engage in a disarmament strategy of unilateral initiative.~~  
*What are some of the problems in persuading the American public*
8. What consequences entail from overseas propaganda being under a government bureaucracy rather than delegated to private groups under contract or license?
9. List the functions professional psychologists can perform in foreign affairs. How would you best organize each function?
10. How could you double the number of people in America who are interested in foreign policy. ("Interest" defined as "College Major" ~~level~~ <sup>level</sup> of information plus some civic activity in one or more areas, or greater.)

11. List ten works that you might require as reading for this course, and justify the selection of each in itself and in relation to the total selection.
- 12.-13. State twenty rules of propaganda that you feel confident would be of assistance in achieving any attitude-change on any group which you might address. How would you test the effect of each rule to prove you were right?
14. What psychological resistances are likely to be encountered among politists of any poor country to the bringing in of any kind of aid? What type of aid would be least likely to excite these resistances? (form, kind, organization)
15. Assume that you wished to end the war in Vietnam as quickly as possible through forcing the North Vietnamese to sue for peace or simply quit. What psychological operations would you undertake?
16. Describe the propaganda goals and techniques of at least one major Twentieth Century propagandist?