

ALFRED DE GRAZIA

SUITE 11-B

2 WASHINGTON SQUARE VILLAGE

NEW YORK, NEW YORK 10012

777-5214

TO: AID, Washington, D.C.

Unsolicited Bid for Developmental Research: Methods of Organizing a Self-Financing Agricultural-Tourism Development in Naxos, Greece

Summary: It is proposed to do all research required for a blueprint of an economic development project of an island of Greece, deemed by preliminary field investigation to be capable of supporting a cooperative Greek-American enterprise in rationalized agriculture and indigenously supported tourism facilities.

Cost: \$46,150 .

Calendar: Project initiation: February 1, 1970
Project completion: (Report and First Initiatives): June 15, 1970

Method: Field Investigation: three professional staff members in field for two months (one fluent in Greek; one experienced in Greek conditions; one senior political economist); two clerical-interview staff (Greek-speaking).

<u>Cash Flow:</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>
Salaries	4,000	6,000	7,000	8,000	4,000
Subsistence	400	800	1,000	1,000	550
Travel (local & int'l)	800	1,600	1,600	2,000	1,000
All other	500	600	800	1,000	800
Fee	500	500	500	500	700
	<u>6,200</u>	<u>9,500</u>	<u>10,900</u>	<u>12,500</u>	<u>7,050</u>

TOTAL: \$46,150

Premises: (derived from non-governmental preliminary field survey of 1969)

1. Naxos is a high priority target (as an underdeveloped island of Greece of 25,000 population).
2. Naxos has natural and human potential for rapid development.
3. Two areas of high potential worth investigating in depth are: (a) agriculture of rationalized cooperative kind (truck gardening, livestock, and poultry for tourism in Naxos and Aegean area); (b) tourism for the growing stream of foreign visitors who presently encounter a great historical and current vacation and residential potential but few amenities.

4. The natives of the island have the right to be considered as partners in developmental enterprise.
5. An interdisciplinary economic-anthropological approach is required, of an unusual kind.
6. The need for the research is general in the world. The Naxos study can be a pilot model.
7. Research should be operational, not ending with the report, but using the report as a direct means of bringing in outside financing and enterprise to join with the identified island resources.

Responsible Supervisor of Project: Alfred de Grazia

Contractors: Brian Quickstad and Emily Gordon