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NEW YORK UNIVERSITY  
Department of Government and International Relations

Government G53.2702  
PSYCHOLOGICAL FACTORS IN INTERNATIONAL RELATIONS

Professor Alfred de Grazia  
(First Semester, 1964-1965)

The aim of this semester's work is to understand international thought and action in psychological terms. The work proceeds through preparation of sets of plans and tactics, number of assumed international goals, in fields where the psychological element is prominent.

Each student will be responsible for participating in the class discussion and for preparing a twenty-minute presentation on one or two of the topics listed below. An initial reading or two will be suggested by the instructor for each topic, but the student is expected to delve much more deeply into the literature in preparing his paper. All students will read Otto Klineberg's Human Dimensions in Internat'l Relations, (1964). Recommended especially for titles is B. L. Smith, International Communications and Political Opinion, an annotated bibliography; the International Political Science Abstracts, and the annotated bibliography found in each issue of the American Behavioral Scientist since 1958. Regular reading of the ABS is required. The paper will be presented to the instructor, as improved through its discussion in class, two weeks after its verbal delivery. A copy should be retained by the student. The instructor is available for individual consultation, which will be necessary in every case.

A final examination will be given. It will test the student's understanding and ability to work with the kinds of materials introduced in the classroom. It will be based on a list of questions to be handed out in \_\_\_\_\_.

1. Introduction to the Course: the topics.
2. The system of values to be applied.
3. Achieving improvement in the world situation regarding stereotypes of national and international behavior.
4. Controlling the psychology of displacement, projections, and aggressions in international affairs.
5. Mobilizing national opinion for sacrifices of sovereignty to obtain peace.
6. Mobilizing national opinion for sacrifices of material goods for peace.
7. Controlling unsuitable psychological types in world diplomacy and conferences.
8. The applied psychology of foreign aid (from the operator's stand-point).
9. Controlling psychological factors in economic development as affecting the recipient.
10. Controlling the psychological factors in population growth.
11. Controlling the psychological aspects of armaments and the potential use of violence.

12. Controlling psychological factors in war crises.
13. The conduct of foreign propaganda in peacetime (including psychological warfare in peace and war).
14. Combat propaganda during wars.
15. Planning a role for the intelligentsia in world politics.
16. Role of professional psychologists (as individuals and associations) in influencing foreign policy and the course of foreign affairs.
17. Stimulating public interest in world politics.
18. Organizing and financing action-research and policy research in psychological areas of public decision.
19. The possibility of total psychological planning in international affairs.
20. Examination.